



*professional***dimensions**
Women Who Inspire

3DE CASE ACTIVATION
CASE 9.3: 9TH GRADE

October 2, 2023



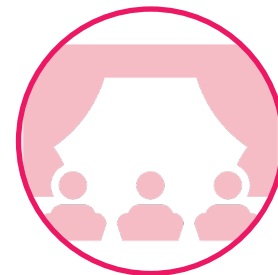
OBJECTIVES



Review Engagement Plan



Develop Volunteer Strategy



Discuss Culminating Event



THEME

MAKING EFFECTIVE DECISIONS

COMPETENCY



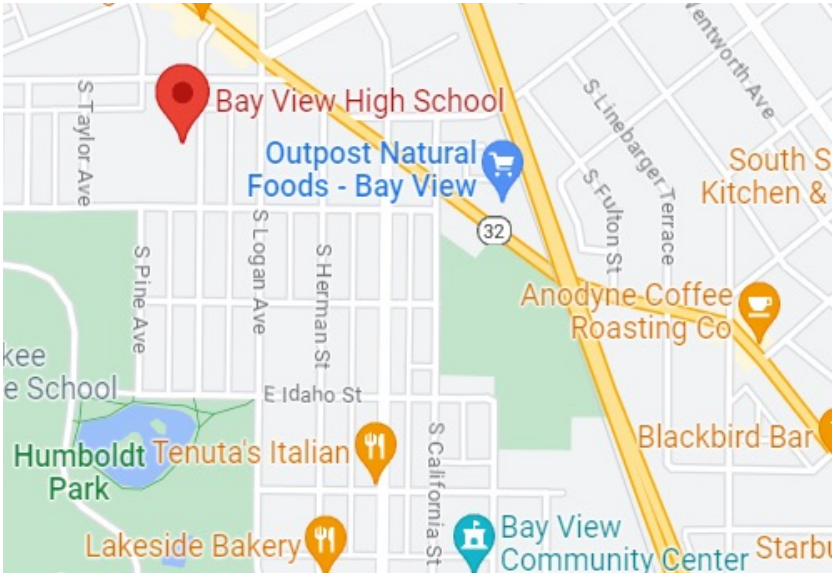
CRITICAL & ANALYTICAL
THINKING

Bay View High School



BELL SCHEDULE: **TUESDAY NOV. 14**

8:00-9:08 AM (2 classes)	12:04-12:56 PM (2 classes)
10:10-11:02 AM	1:36-2:28 PM
11:07-11:59 AM	2:33-3:25 PM (2 classes)



2751 S Lenox St, Milwaukee, WI 53207

VOLUNTEER ASSIGNMENTS: **NOVEMBER 14**

7:45 AM-noon	11:45 AM-3:25
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Bay View HS: <http://vhub.at/3DEbayview9-3>



Milwaukee Marshall High School

BELL SCHEDULE **WED. NOV 15 & THURS. NOV 16**

NOVEMBER 15	NOVEMBER 16
2:20-3:25 PM	8:30-9:55 AM
	12:15-1:15 PM
	2:20-3:25 PM



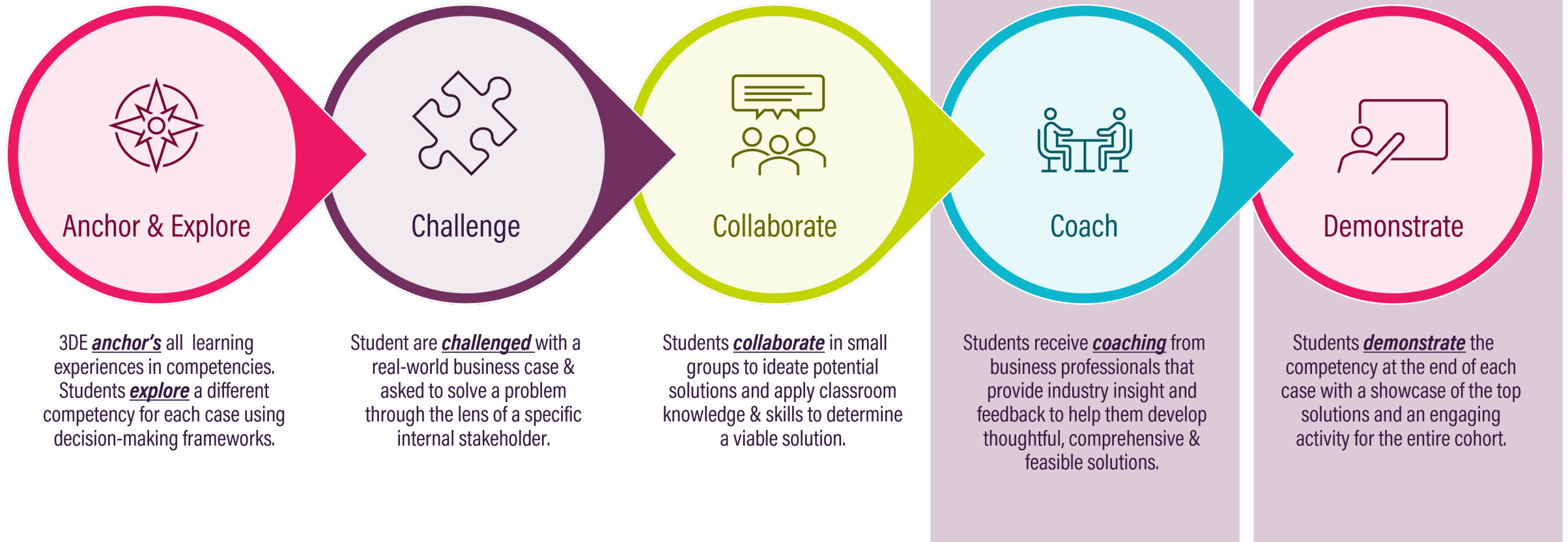
4141 N 64th St, Milwaukee, WI 53216

VOLUNTEER ASSIGNMENTS

NOVEMBER 15	NOVEMBER 16
1:45-3:25 PM	8:00-9:55 AM
	11:45 AM-3:25 PM

Milwaukee Marshall HS: <http://vhub.at/3DEmarshall9-3>

Case Challenge Timeline- 9th Grade

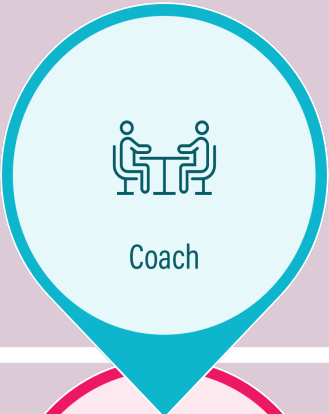


BUSINESS PROFESSIONAL LIFECYCLE



Partner Engagement Plan- 9th Grade

Students receive **coaching** from business professionals that provide industry insight and feedback to help them develop thoughtful, comprehensive & feasible solutions.



Students **demonstrate** the competency at the end of each case with a showcase of the top solutions and an engaging activity for the entire cohort.



Engagement Point	Date	Time	# Volunteers	Business Professional Role
Coach	Tuesday, November 14 Wednesday, November 15 Thursday, November 16	Variety	2-3 per class	Business Coach – assists students as they work in groups by listening to student ideas and providing feedback and direction.
Demonstrate	Wednesday, December 5 Thursday, December 6	TBD	3 Judges	Presentation Judge – use a provided rating sheet to rate the various student team case solution presentations and choose a winning presentation.

Judging Guide



Coaching Guide



COMMUNICATING SUCCESSFULLY

As a Business Coach



Business Coaching 101

Working as a Business Judge

Feedback

SAMPLE PROMPTS

- Thank you for your presentation!
- Terrific display of collaboration amongst your teammates. I can tell everyone played a role
- Great use of matching the brand of the company.
- Your presentation visuals were captivating and effective.
- Great job synthesizing the problem and sharing thoughtful recommendations
- Your research shared was profound.
- The best part of your case was...

Constructive Feedback Prompts:

- Did you think about...?
- Have you considered...?
- For next time, I would take into consideration....
- Don't forget to....

Follow-up Questions

SAMPLE PROMPTS

- How did your team collaborate on developing your solution?
- How did you use the competency to create a viable solution to the problem?
- How did your team utilize the analytical tool to select the best recommendation?
- Based on your research, were there any other considerations that weren't captured in your presentation?

Reflection Questions:

- Now that it's over, what are your first thoughts about the overall project? What are you most proud of?
- What are some of the most exciting discoveries your group made while working on this project? About the problem? About yourself? About others?
- What was the most difficult/challenging part of this case?
- How will you use what you learned in the future?
- What would you do differently if you were to approach the same problem again?



Business Judge Training Video

Case #.# - [Insert Partner]



Share

Our Approach & Your Role

3DE by Junior Achievement represents a paradigm shift in education. By directly integrating real-world connectivity into the standard school model, 3DE students are uniquely prepared with the knowledge, skills and confidence to thrive in academics and beyond by the time they graduate.

As a **Business Coach**, you will provide in-classroom assistance to student teams as they are researching the case challenge and developing their unique solution. Business Coaches act as a sounding board, giving teams feedback on their solution ideas, presentation content, and delivery.

As a **Business Judge**, you will evaluate top team presentations and select a winning

BUSINESS PROFESSIONAL TRAINING

Volunteer Recruitment Strategy

Students receive **coaching** from business professionals that provide industry insight and feedback to help them develop thoughtful, comprehensive & feasible solutions.



Coach

Students **demonstrate** the competency at the end of each case with a showcase of the top solutions and an engaging activity for the entire cohort.



Demonstrate

- Internal outreach 3-4 weeks in advance of your first coaching session date.
- Share the VoluneerHub Link with prospective Volunteers.
- Determine the best medium to communicate this opportunity.
- Who are you targeting to be volunteers?
- Is there someone who you can tap to help recruit people?
- Do you want people to sign up as individuals or in teams?
- **Targeted Communication**
 - Past JA Volunteers
 - Team Volunteering
 - Affinity Groups

CULMINATING EVENTS

Culminating Events capstone each case unit through an interactive, student-centric experience that showcases exemplar approaches to competency-based decision making. Business Professionals determine the 'winning' team & provide feedback.



Culminating Event Planning: Agenda and Needs

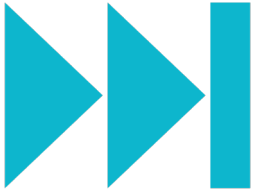
Sample School Site Agenda:



- Students report to auditorium and settle
- 10 Minutes- Welcome by Director of School Leadership and Judges
- 30-40 Minutes- Top 4 Presentations w/ judge's feedback
- 10-15 Minutes- Judges deliberate while students participate in an activity/competency awards
- 5- 10 Minutes- Judges announce winning team
- Students report to next period

- Needs for every Culminating Event:
 - 3 Business Judges
 - Prizes for winning team (4-6 students per team- Gift Cards, Company SWAG, etc.)
- Location Options:
 - On School Campus
 - At Partner Company Site

NEXT STEPS & ACTION ITEMS



- JA to follow up via email with resources and links for company champion to use in recruiting and volunteer sign up
- Schedule culminating event planning call- if necessary
- Company Champion to begin recruiting volunteers
- JA to follow up regularly to share updates around volunteer registration
- Schedule debrief call
 - 1-2 Weeks After Culminating Event
 - 30 minutes
 - Suggested Date: Wednesday, December 13 at 10:30 AM (virtual)
 - Surveys sent to all volunteers; results can be discussed during debrief



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THANK YOU.

